# **AVESTA CS**

SEO CASE STUDY



#### **PROJECT BRIEF:**

Client- Avesta

Avesta is a leading technology team building and SaaS development company. With more than 25 years of experience in the high tech industry, Avesta has a global network, and the right intuition to understand the varied needs of any technology company; may it be a small startup or a venture-funded Fortune 500 corporation. Avesta employs its proprietary best practices to zero in and acquire the necessary talent and then can build you a fully functional and bespoke team using their very own Build-Operate-Transfer model.

### **INDUSTRY HIGHLIGHTS:**

Hiring Solutions, Talent Acquisition, Talent Management Services, BOT,
Contract/Permanent Team & more.

#### **LOCATIONS:**

India & USA.



## **PROBLEM**

There were multiple issues on the website.



The website wasn't secure and it contained a lot of technical errors. It was less responsive on mobile devices and had issues related to submissions on the search engines such as sitemap & robot.txt extensions.



There was a lack of On-page submissions requirements that were needed as per the search engine guidelines.



Poor keyword performance, low traffic, and a bad backlink score resulted in low results in SERPs. (Search Engine Ranking Page)



#### **OUR SOLUTIONS**



We conducted an intensive audit to understand the errors present on the website.



We started with the technical issues such as additions of an SSL certificate, XML sitemap & robots.txt, code errors, and resolved issues preventing it from being mobile-friendly.



A strategy was created after conducting an analysis of their competitors for On-page factors such as 400 code errors, broken links, URL structures, 301 Canonical issues, Meta tags, Image Alt tags, Anchor text linking, Keyword research, Tag installations & more.



The keywords were optimized according to their services, to enable better performance on Google.



Their website was submitted to search engines such as Google, Bing, etc. to attract more visitors & spread awareness of the brand.

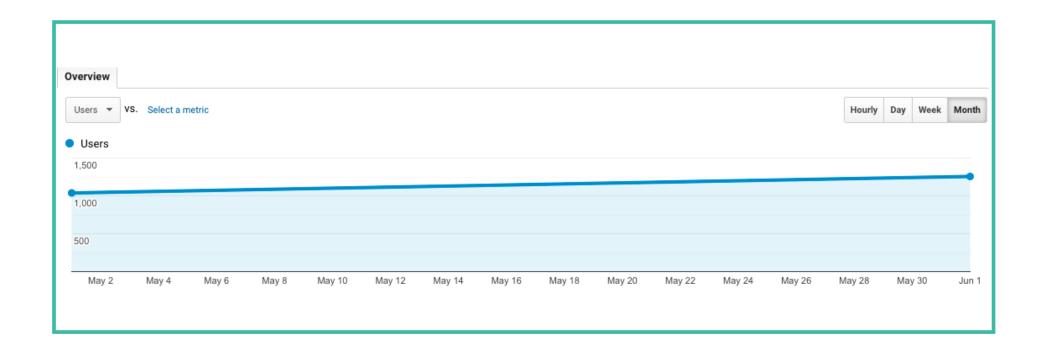


An Off-Page strategy was put in place to promote their web content & services through Business Citation listings, Web 2.0, Guest Posting, Social Bookmarking, PDF share & more to gain high organic traffic and quality backlinks.

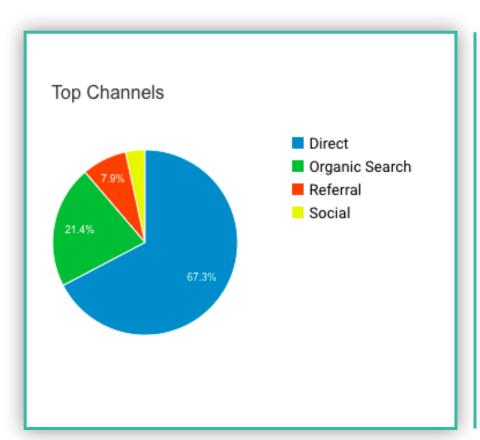


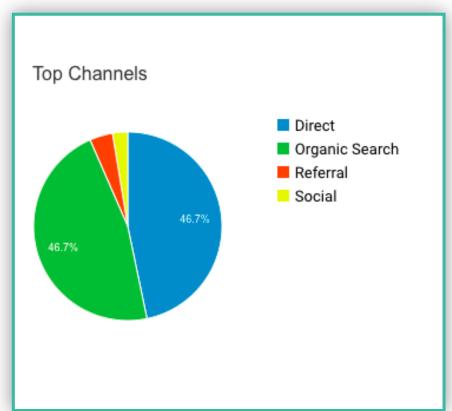
## **RESULTS**

With the help of the On-page factors & Off-Page activity, we increased their organic traffic and increased the quality of backlinks.









**Before** Now

Additionally, the website's organic traffic improved from **21.4% to 46.7%** as compared to the last month.







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